

#### **TOKYO BOEKI GROUP**

KYOBASHI EDOGRAND, 2-2-1 Kyobashi, Chuo-ku, Tokyo 104-0031 Japan TEL.+81-3-6633-5263 https://www.tokyo-boeki.co.jp/



Tokyo Boeki Group moves forward toward the future by connecting people, resources, technologies and ideas.

#### **CORE VALUE**

The Spirit of Management Participated by All

#### **PURPOSE**

Move, together.
Inspire, society.
Together, to a new stage.

# VISION

We have embraced the trends of the times, pioneered new markets, and embarked to tackle challenges as a team from our founding.

As we head into the next stage of growth, not only will we continue to solve our clients' problems, but aspire to explore unmet opportunities with endeavor and integrity to contribute and drive our society forward.

We are committed to nurturing ourselves, our business, and driving society, by each and every one of us coming together and transcending boundaries through the cross pollination of our unique people, resources, technology, and ideas.

#### **ACTION GUIDELINES**

#### Pioneer

We aspire to drive growth for ourselves and for our customers, through embracing trends and challenging opportunities for the future.

#### Co-create

We aspire to shape new value, through co-creating beyond traditional boundaries

#### Breakthrough

We aspire to achieve unprecedented success and accomplishments, through grit and acting with self-determination.

#### Integrity

We aspire to contribute to a more sustainable society, through building trust and by tackling challenges with integrity for our customers and society.

#### **Open-hearted**

We aspire to create an open-hearted work environment through dialogue where everyone respects each individual's values and expresses opinions.

#### **GROUP LOGO**



The design resembles a decomposition of the letters T and B of Tokyo Boeki, and represents the Tokyo Boeki Group's continued growth through the accumulation of people, knowledge, experience, technology, ideas, business, innovation and all other elements.

The fact that the vertical and horizontal bars of the T and the curve and vertical bar of the B are slightly separated shows that Tokyo Boeki Group is made up of an accumulation of various elements, and that there is always room for growth.

# Together, to a new stage. Looking toward the future, we will combine the power of our four business groups and push forward to solve social issues.

First of all, we would like to express our sincere appreciation for your continued support.

We, Tokyo Boeki Group, are an independent corporate group consisting of domestic and overseas operating companies with diverse characteristics under Tokyo Boeki Holdings Corporation. With the "Spirit of Management Participated by All" at its core, which fosters a sense of unity within the group, the company promotes management that brings together the collective strengths of the group while each company develops its business autonomously and thrives.

Looking back on fiscal 2024, the global economy was shrouded in even greater uncertainty. High interest rates have persisted in the United States, concerns about an economic slowdown are growing in Europe, and the Chinese economy is facing slowing domestic demand and structural challenges, making the outlook for the future difficult to predict. In addition, the worsening situation in the Middle East has had an impact on energy prices and logistics, leading to a cautious mood in corporate activity and consumer sentiment.

In Japan, while the weak yen and rising resource costs led to higher import prices, corporate profitability remained stable. Capital investment



Representative Director President and Tokyo Boeki Group CEO

#### Hideshige Tsubouchi

and personal consumption showed signs of recovery, and the wage increases realized during the 2024 spring labor negotiations had a positive ripple effect across society.

Amid these conditions, we launched our Seventh Medium-Term Business Management Plan in April 2024. As part of this plan, we reviewed our existing business areas and reorganized them into four strategic business groups: Energy Infrastructure, Image Solution, Material Supply, and Smart Manufacturing. By moving beyond the conventional boundaries of our operating companies, we have created a more flexible and dynamic structure that allows us to pursue business opportunities further from both market- and customer-oriented perspectives.

In October, we also established a new Management Philosophy. Through our Purpose, Vision, and Action Guidelines, we reaffirm our commitment to embracing change and continually refining our expertise to create sustainable corporate value and contribute to the advancement of society.

We live in an era of accelerating change, so we will never stand still and will always move forward with our eyes on the future. We will continue to live up to the expectations of our customers, society, and employees with the hope of "moving forward together".

We will continue to take on new challenges to ensure that Tokyo Boeki Group remains a trusted partner that consistently meets your expectations.

#### Overview of the group



#### **Company Outline**

(As of March 31, 2025)

Tokyo Boeki Group Tokyo Boeki Holdings Corporation

and 16 group companies 17 companies in total

October 30, 1947 Established

Capital Stock 5.0 billion yen

(Shareholders' equity: 40.9 billion yen)

**Employees** 1.235

Head Office (Pure holding company)

Tokyo Boeki Holdings Corporation KYOBASHI EDOGRAND

2-2-1 Kyobashi, Chuo-ku, Tokyo,

104-0031 Japan

#### **Executives of Tokyo Boeki Holdings** Corporation

(As of June 25, 2025)

#### **Board of Directors**

Representative Director and President, Tokyo Boeki Group CEO Hideshige Tsubouchi Director and Vice President, CEO of Materials Supply Business Group Hiroshi Shigezumi Director and Executive Officer of Corporate Management Shingo Nakagawa **Outside Director** Seiji Sato

#### **Auditors**

Full-time Corporate Auditor Noriaki Shibata Full-time Corporate Auditor Tsunetoshi Saka **Outside Auditor** Miho Numata Outside Auditor Kenji Sakurai

#### **Executive Officers**

Managing Executive Officer and CEO of Energy Infrastructure Business Group Laurent Poidevin Managing Executive Officer and CEO of Image Solution Business Group Shokichi Ishimura Managing Executive Officer and CEO of Smart Manufacturing Business Group Hirohito Mizuhara Executive Officer and General Manager of Group DX Promotion Division Yoshifumi Masuda Executive Officer and General Manager of Group Legal Division Tetsuhiro Mitsui Executive Officer and General Manager of Group Finance Division Eiji Namba Executive Officer and General Manager of Group HR Division Kazunori Takahashi

· Acquired the sole agency in Japan for iron ore

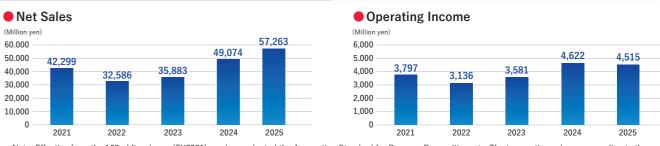
·Acquired exclusive agency of Australia B.H.P

•The Soviet Union (now Russia) officially approves the Moscow office as the first Japanese trading company.

·Completed Atsugi factory and advanced into the field

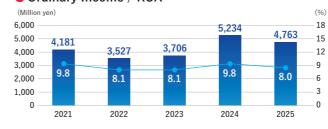
of measurement and design equipment manufacturing.

#### **Financial Review**

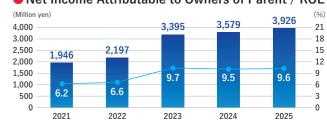


Note: Effective from the 102nd fiscal year (FY2021), we have adopted the Accounting Standard for Revenue Recognition, etc. The transaction volumes according to the previous standard are 45,317 million yen in the 102nd period, 46,095 million yen in the 103rd period, 60,745 million yen in the 104th period, and 71,014 million yen in the 105th fiscal period.

#### Ordinary Income / ROA



#### Net Income Attributable to Owners of Parent / ROE



### Journey of the Tokyo Boeki Group



Founder Yasuo Matsumiya established Tokyo Boeki Shokai

1947

exclusive agency right for loading arm and started machine import transaction.

Successfully executed barter trading with China for the first time after WW2, Created the TOMAS method.

1953

1954

1955

Nominated as a designated contractor of Yawata Iron & Steel (currently NIPPON STEEL CORPORATION).



1951

Nominated as a trading company designated to foreign imported food by the Food Agency.

- Acquired US Chiksan Joint's
- - - 1957

TOMAS

京智易株式會社

Company name changed

to Tokyo Boeki Ltd.

1960's

from Goa Timbro India

for manganese ore.

- - ·Opened luxury Japanese restaurant "INAGIKU" at Waldorf Astoria Hotel in New York. ·Established joint venture QATAR STEEL COMPANY
  - · Signed large-scale contracts with Toyota and Hino Motors for China.

1970's



Qatar Steel Works

- ·Signed long-term coal import contract with Australia B.H.P. Gregory.
- ·Invested in Quintette Coal, Canada.
- ·Established MONITOR PRODUCTS, INC. In New Jersey, USA to enter household appliance business in the country.



Quintet coal basic agreement

- signing ceremony
  - 1990's

1980's

·Established joint venture, JINAN LUDONG REFRACTORY CO., LTD., in Jinan City, Shandong Province, China.

poration.

·Established a joint venture, Shangyu Dongshun Refractory Materials Co., Ltd., in Shangvu City, Zhejiang Province, China.



JINAN LUDONG REFRACTORY CO., LTD

Established TB Global Technologies Ltd. through the merger of Tokyo Boeki Machinery

Ltd. and Tokyo Boeki

Engineering Ltd.



·Increased capital to 3 billion yen in 2013 and to 5 billion yen in 2014.

After 2000

·Made transition to "Tokyo Boeki Group

- - 2020 2023

2021

KYOBASHI EDOGRAND

2025

Establishes TOKYO **BOEKI INDIA PRIVATE** LIMITED. Established tb innovations LTD.

- ·Banshu Electric Equipment Co., Ltd. and PT. Banshu Electric Indonesia became a member of Tokyo Boeki Group by M&A.
- ·TOKYO BOEKI (RUS) LTD. changed its name to TOKYO BOEKI EURASIA LLC.
- ·Japan Advanced Roll Co., Ltd. became a member of Tokyo Boeki Group by M&A.

https://www.tokyo-boeki.co.jp



A business development Shosha group that develops essential infrastructure,

supports the advancement of manufacturing, and con tributes to the realization of a safe and secure society.

# Energy Infrastructure

**Provides equipment and system** solutions for safe and stable energy supply.

TB Global Technologies Ltd. TOKYO BOEKI MECHANICS LTD.



# **Smart Manufacturing**

Provides solutions to advance manufacturing operations, contributing to the solution of social issues.

TOKYO BOEKI TECHNO-SYSTEM LTD. TOKYO BOEKI NORTH AMERICA, INC. TTS (GUANGZHOU) CO., LTD. TBTS (THAILAND) CO., LTD. TOKYO BOEKI TECHNO-SYSTEM DE MEXICO, S.A. DE C.V.

# **Image Solution**

**Develops and improves the** technologies on image recognition and AI solutions, expanding them into various social fields.

TB-eye Ltd.

# **Material Supply**

Supplies a wide range of differentiated commercial products and services that support manufacturing, contributing to the development of the manufacturing industry on the global stage.

TOKYO BOEKI MATERIALS LTD. Japan Advanced Roll Co., Ltd. TB Banshu Electric Equipment Co., Ltd. TOKYO BOEKI (CHINA) LTD. PT. BANSHU ELECTRIC INDONESIA



#### TB Global Technologies Ltd. Singapore Branch

Established in 2017, the company is in charge of the sales, service, marketing research, analysis and customer development of the loading arm business in Southeast Asia.

#### TTS (GUANGZHOU) CO., LTD.

Established in Guangzhou in 2006 as a Chinese subsidiary of Tokyo Boeki Techno-System Ltd., the company continues to grow as a core base for the Chinese market. In recent years, it has been very active in the Chinese market while its sales of large model processing machines to Chinese automobile manufacturers have increased.

#### TOKYO BOEKI (CHINA) LTD.

In 2001, TOMAS Trading (Shanghai) Corp. was established and changed its name to TOKYO BOEKI (CHINA) LTD. in 2009. It handles a wide range of refractories used in the steel industry, raw materials and equipment . As the flagship company that unites the Group's China strategy, it is working to develop new businesses and strengthen business in China.

#### TBTS (THAILAND) CO., LTD.

Established in Bangkok, Thailand in 2005, the company continues to grow as a core base for the Southeast Asian market. It has a proven track record of selling various equipment, mainly to Japanese automobile manufacturers, and contributes to the industry as an indispensable part of their development departments.

#### TB Global Technologies Ltd. Qatar Free Zone Branch

Established in 2024. It is engaged in overall sales activities including maintenance of loading arms business in Middle East Area.

#### TOKYO BOEKI NORTH AMERICA, INC.

Established in Detroit, Michigan in 1991 as the U.S. representative office of Tokyo Boeki Techno-System Ltd. In 2011, the company relocated to Cincinnati, and has continued to grow as a core base for the U.S. market. Its customers are mainly Japanese and U.S. automakers, while aggressively working on new markets outside of the automotive industry.

#### TOKYO BOEKI TECHNO-SYSTEM DE MEXICO, S.A. DE C.V.

The company was founded in 2013 in Aguascalientes, Mexico, and it has been providing sales and services of measuring instruments to a utomobile manufacturers and suppliers. Aiming to expand business to non-automotive fields, the company will support "Monozukuri" (manufacturing) in the Latin American market and contribute to its development.

#### **TOKYO BOEKI EURASIA LLC**

The company opened an office in Moscow in 1959 and established a local subsidiary in 2006. Today it is expanding business into the CIS Central Asian market and provides products and services in various fields such as nanotechnology, natural resources, and energy.

#### PT. BANSHU ELECTRIC INDONESIA

Established in 1996 as a local subsidiary of TB Banshu Electric Co., Ltd in Jakarta. Acquired ISO9001 certificate in 2003. It manufactures wire harnesses for motor bicycle and is well received in Indonesia. With its high quality, it has gained high reputation in mobility industry and its products are used widely in various fields such as construction sites and factories.

#### TOKYO BOEKI MATERIALS LTD. Indonesia Jakarta Office

Established in 2010. The office is responsible for developing markets and new suppliers for existing businesses, including the refractory business, as well as studying and researching new businesses.

#### JINAN LUDONG REFRACTORY CO., LTD.

An affiliated company accounted for by the equity method. It manufactures and sells refractories.

#### TOKYO BOEKI INDIA PRIVATE LIMITED

Established in 2025. While handling domestic sales and import/ export operations of various products and services such as industrial machinery and electronic equipment, it also serves as a common base for other group companies.

The company aims to further support the promotion of our Indian business.











# TB Global Technologies Ltd.

Overcoming the turbulent energy transition period, we contribute to the stable supply of energy worldwide

Building on 70 years of technology, we are taking on the challenge of innovation to pave the way to the future

We offer a full range of services, from development to manufacturing, sales, installation and maintenance of equipment essential for the stable supply of energy, including the marine loading arm, a device for loading and unloading fluids such as energy resources. With over 70 years of experience in the loading arm business, we have accumulated technical expertise and built the sales and after-sales service network, and now hold a 100%\* share of the domestic market for LNG marine loading arms for ocean-going ships. We are also expanding overseas, and taking advantage of our outstanding technology to participate in a project to develop low-temperature loading and unloading technology for ammonia and liquefied hydrogen.

#### Main Products and Solutions







Loading Arm

wivel Joint

Emergency Release System (ERS unit)

We are participating in a project to develop low-temperature handling technology for ammonia and liquefied hydrogen.



For supplying ammonia fuel to ships Bunkering Boom Developed in collaboration with Nippon Yusen Kabushiki Kaisha



Steel tube loading arm for liquefied hydrogen
Developed in collaboration
with Kawasaki Heavy Industries, Ltd.
Photo courtesy of Kobe Hydrogen Base (Hy touch Kobe/HySTRA)



#### Quality Assurance System

Obtained international standard "ISO9001". We operate in accordance with this quality management process and continue to manufacture high-quality, reliable products.

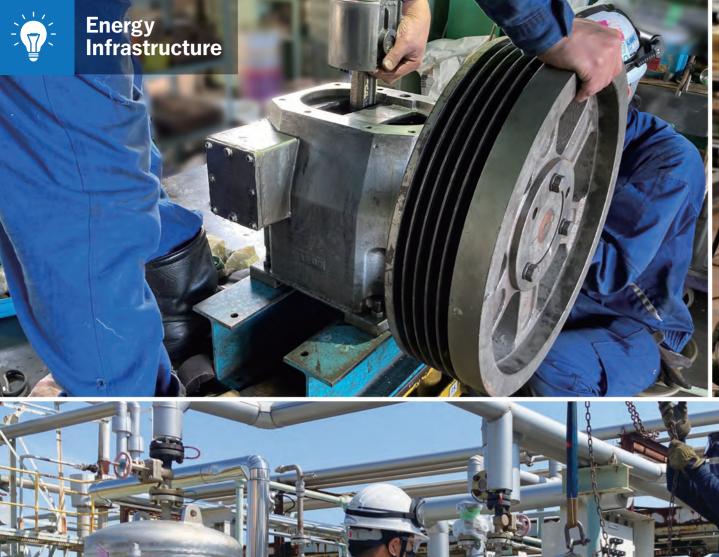


#### **Major Customers**

Energy-related industries such as electricity, gas, oil, and petrochemicals

- IHI Group
- · JERA Co., Inc.
- ENEOS Holdings, Inc.
- Tokyo Gas Group, etc.

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### TMEX

# TOKYO BOEKI MECHANICS LTD.

We continue to support daily lives by delivering safe and secure high-pressure gas

#### Aiming to be a total service provider

We handle a wide range of products related to high pressure gas equipment, and from among the many products available, we will propose products that meet your needs, procure them, customize them to suit your facilities, and even provide total support including after-sales maintenance. Together with our customers who are striving to make better use of gas and energy, we will continue to provide the harmony of safety, security, and the environment with society.

# Delivering safety and security with four strengths

#### Quick and Flexible Response



We respond to customer needs quickly and flexibly using our many years of maintenance experience and accumulated unique know-how.

#### **Proposal Ability**



We make suggestions to enable our customers to use their equipment for a long time with peace of mind, and strive to prevent problems from occurring at an early stage. We work closely with our customers to resolve issues.

#### **Technical Capability**



Maintenance is carried out by nationally qualified personnel in specialized fields using the most appropriate techniques. We use measuring equipment and special fixtures to perform preventive maintenance on equipment using our unique technical capabilities.

#### Service Network



We have sales offices and partner companies throughout the country, enabling us to provide prompt service from Hokkaido to Okinawa. Maintenance can also be performed overseas.

### Main Products and Solutions

We were one of the first to introduce compressors and pumps made by Corken Inc., of the United States to the Japanese LPG industry, and for over 50 years our customers have been using them with confidence at filling stations across the country.







Pump



Portable Tank Odor device

Portable tanks are hazardous material containers that combine high airtightness and ease of use, making them ideal for transporting and filling odorants used in odorization equipment. The odorizer is a device that adds an odor to the colorless and odorless manufactured gas.





# TB-eye LTD.

With security business at its core, we contribute to the realization of a safe, secure and prosperous society by providing innovative products and services

#### Pursuing safety and security for customers by expanding our total service network

We do not just sell TB-EYE brand equipment, but also provide a comprehensive range of services from development, design, installation and maintenance, with a focus on the local community. We have 26 bases nationwide, from Sapporo to Naha. We are expanding our attentive service system throughout Japan to give customers peace of mind not only at the time of installation, but also before and after installation.

## Main Products and Solutions

#### Developing a variety of products and services with security as the core business







Security Equipment

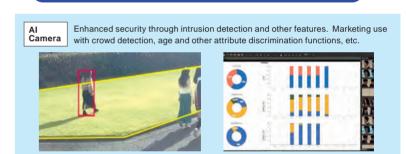


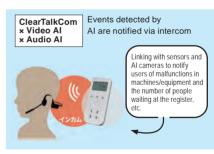
Security Robot

Intercoms

Entrance and Exit Systems

Providing various solutions that utilize AI technology







#### Aiming to provide solid results and new value

The number of security cameras we sold in 2024 is expected to be approximately 100,000, and the number of properties in which the equipment is installed will be approximately 32,000. In addition to our existing security business, we will go beyond the realm of "crime prevention" to realize "efficiency for people" and "labor savings for the future" through our authentication platform and data science that makes full use of AI technology.









# TOKYO BOEKI TECHNO-SYSTEM LTD.

Utilizing measurement data, we contribute to smart manufacturing

# CPS solutions that open up the future and a global support system

We are a system integrator that has strengths in both data utilization (Cyber) and data acquisition (Physical), and can provide solutions that meet the needs of all our customers. We provide 3D measurement solutions that resolve issues in each process of prototyping, testing, production preparation, and mass production in a wide range of industries, including the automotive industry, heavy industry, construction machinery, building and construction, home appliances, and plants. In addition, by utilizing measurement data, we contribute to improving productivity and international competitiveness and realizing sustainable development and production. We are able to provide solutions to our customers' ever-changing problems globally, not just in markets such as manufacturing and construction.

Beyond Japan, we have bases in six other countries: the United States, Thailand, China, Mexico, the United Kingdom, and India, and have established support systems.



A system integrator that solves customer problems



Automation System Proposal



Providing IoT/ DX solutions



Global Network



Metaverse Utilization



Comprehensive Technical Support

## Main Products and Solutions



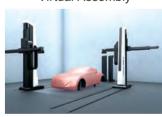
3D Measurement of Hot Forged Products



High-precision CAE, Virtual Inspection Tools, Virtual Assembly



3D Automatic Measurement



Ultra-high Speed Model Processing Machine

#### **Major Customers**

AISIN CORPORATION
IHI
ISUZU MOTORS LIMITED
OGHARA CORPORATION
Olympus Corporation
Kawasaki Heavy Industries, Ltd.
Canon Inc.
KUBOTA Corporation
KOBE STEEL, LTD.
SANGO Co., Ltd.
JFE Engineering Corporation
SHARP CORPORATION

Suzuki Motor Corporation
SUBARU CORPORATION
DAIHATSU MOTOR CO., LTD.
DENSO CORPORATION
TOTO LTD.
TOYODA GOSEI Co., Ltd.
TOYOTA MOTOR CORPORATION
Toyota Industries Corporation
NIKON CORPORATION
NISSAN Motor Co., Ltd.
NIPPON STEEL CORPORATION
Panasonic Corporation

FUTABA INDUSTRIAL CO., LTD.
Bridgestone Corporation
Honda Motor Co., Ltd.
Honda R&D Co., Ltd.
Mazda Motor Corporation
MITSUBISHI MOTORS CORPORATION
MITSUBISHI HEAVY INDUSTRIES, LTD.
Yamaha Motor Co., Ltd.
UNIPRES CORPORATION
And national universities, etc.





# TOKYO BOEKI MATERIALS LTD.

As a comprehensive material provider in the steel industry we contribute to the realization of a sustainable and growing society

We support the evolution of manufacturing around the world through our three businesses: materials, steel, and digital

Our "Materials Business" provides a stable supply of high-quality, low-cost refractories, insulation products, wear-resistant ceramics, forged rolls and other materials and equipment to the steel industry, and offers total solutions including after-sales services. Our "Steel Business" supplies high-quality steel from major Japanese steel manufacturers to the global market. We also operate a "Digital Solutions Business" that supports the steel industry for solving issues and transforming businesses, such as carbon neutrality and the promotion of digital transformation. In all of our businesses, we will continue to develop optimal products and solutions to support the evolution of manufacturing sites and contribute to a sustainable society.

### Main products Equipment and Steel Products







Refractory Products

Wear-resistant Ceramics

stant Forged Rolls





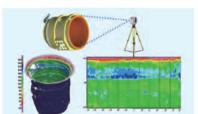


Coils

Steel Plates

Wire Rods

### Solution Decarbonization, Labor Saving, and DX promotion





Refractory Remaining Thickness Measurement System

Automatic Hot Measurement System



Al Grading System for Iron Scrap

#### **Major Customers**

Manufacturers of industries such as steel (blast furnaces and electric furnaces), non-ferrous metals, and cement

#### Overseas expansion

Through our joint venture in China, our business base in Indonesia, and the overseas network of the Tokyo Boeki Group, we are expanding our business to countries around the world, including China, Asia, Oceania, and India.







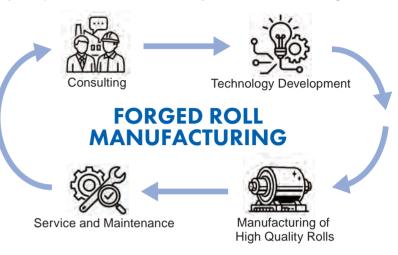


# JAR Japan Advanced Roll Co., Ltd.

Creating innovation through individual and team efforts, we continue to hone our technology and boldly take on challenges of changing society and our customers

A leading forged rolls manufacturer with strengths in high quality and technical capabilities

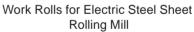
We live our social lives supported by many things. Forged rolls technology supports an important part of equipment that forms the wide variety of materials that are the foundation of manufacturing into easy-to-use shapes. As a specialized forged roll manufacturer, we are engaged in the design, development, manufacturing, sales and maintenance of various forged rolls, mainly for steel manufacturers. As a leading forged rolls manufacturer with strengths in high quality and technical capabilities, we have a wide trading base with customers not only in Japan but also overseas, mainly in the Asia-Oceania region.



#### Main Products

Work Rolls, Intermediate and Backup Rolls for Cold and Hot Rolling (steel, copper, aluminum), Work Rolls and Backup Rolls for Electromagnetic Steel Sheets







Back Up Rolls for Hot Strip Mill

# Main equipment



6,000 ton water-pressured forging press



2,000 ton hydraulic forging press







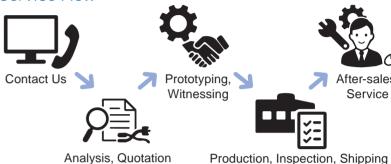
# TB Banshu Electric Equipment Co., Ltd.

We contribute to the creation of the future with connecting technologies and drive the next-generation society

#### Passion and Ideas, Trust and Quality We've got you covered

Since our founding in 1965, we have built a flexible production system that can meet diverse needs and have worked to improve our quality and technology. We respond sincerely to issues such as large and small lot sizes, short delivery times, and a wide variety of products, and are steadily building relationships of trust with our customers. In addition, we have manufacturing bases in India and Indonesia, and boast a top-class share in the Indonesian motorcycle wire harness market. Through expansion into the Asian market and accumulation of technology, we will grow together with our employees and provide our customers with safe. high-quality, innovative products and services.

#### Service Flow



We sincerely listen to our customers' requests and provide consistent services from design to after-sales service. Our global manufacturing system, which brings together Japan and Indonesia, and our IT management that enables traceability down to each individual wire, support high-quality, highly efficient, and highly reliable manufacturing.

## Main Products and Solutions



We manufacture wire harnesses for motorcycles and construction machinery. With our strict quality control processes, they are highly durable and suitable for a wide range of uses.

#### Initiatives for the future For Sustainable Society

By centralizing and opening up information between factories, we are building a borderless organizational operation that transcends the barriers of race, culture, language, and distance. Additionally, in Indonesia, we are building partnerships with local communities and working towards sustainable development by providing local employment opportunities supporting education, and developing regional infrastructure





